

## Lead Advisor

Midwest Financial Group is growing!! And this growth has created an opportunity for someone that would like an opportunity to take control of their future, while helping others to secure theirs. Midwest Financial Group is an independent comprehensive financial planning firm. Through goals based and value oriented financial planning we work with individuals and businesses to realize, plan for, and reach their point of financial independence.

We are looking for an individual with a proven start in the financial services industry already, that would like to make the jump to the next level in their career and taking advantage of the systems, support, processes, personnel and already existing client base that our firm has to offer.

This is an amazing opportunity for someone who may be looking to move to the independent channel of our industry, or someone that has hit their personal development ceiling by themselves and could benefit from being part of a great organization and bigger team.

We want to help a good advisor become a great advisor. We are looking for someone that would like to improve upon what they are already doing by partnering with an already successful firm, and in the process have more personal and financial success, as well as more time freedom, and a better work/life balance.

The lead advisor will be expected to:

- Develop relationships and grow new client relationships, along with service pre-existing clients of the firm
- Help clients define and reach their financial goals through comprehensive planning and wealth management
- Prepare and present financial plans using established design and structure
- Follow up with client requests, reviews, and service needs as applicable
- Drip market using existing methods to a growing list of prospects
- Prepare and deliver education presentations for employer groups and at public venues

Requirements:

- Ability to become licensed and appointed with Commonwealth Financial Network
- Self-motivation and accountability
- Strong desire to be part of a team, yet work independently and be self-motivated
- Desire to put the needs of the client first
- Honest, Loyal, Ethical, and Accountable
- Someone with a pre-existing client base not under a 'do not compete' would be ideal

Please submit a resume and cover letter to [matt@midwestfinancialgroup.net](mailto:matt@midwestfinancialgroup.net), cover letter should adequately illustrate your desire to become a successful financial planner, your history of consultative selling, and why you would be the best fit for this opportunity.

\*Securities and advisory services offered through Commonwealth Financial Network®, member FINRA/SIPC, a Registered Investment Adviser.